IASA Report to ISOC Board of Trustees

Bob Hinden
IAOC Chair

13 April 2013
IAOC Overview Session

• Presentation on the IAOC held IETF86 on Sunday

• Topics
  – BCP101 - Structure of the IETF Administrative Support Activity (IASA)
  – Role and Operation of the IAOC
  – Financial model and relationship with ISOC
  – Venue Selection

• Meetecho recording:
  http://ietf86.conf.meetecho.com/index.php/Recorded_Sessions#IETF86_IAOC_OVERVIEW
IAOC Members

• Jari Arkko, IETF Chair – Ex Officio **
• Scott Bradner – ISOC Board appointed
• Randy Bush – NomCom appointed **
• Chris Griffiths – NomCom appointed
• Bob Hinden, IAOC Chair – IAB appointed
• Russ Housley, IAB chair – Ex Officio **
• Ole Jacobsen – IESG Appointed
• Ray Pelletier, IAD (non-voting member)
• Lynn St. Amour, ISOC President and CEO – Ex Officio

** New members
Chair Elections

• IAOC Chair
  – Bob Hinden

• IETF Trust Chair
  – Chris Griffiths
IAOC Looking at Venues in Latin / South America

• Had one serious offer to host meeting

• Site visit to Buenos Aires and Sao Paulo in February 2013

• If IAOC is convinced we can have a successful meeting in this region
  – IAOC will ask for feedback from the community
Africa, Oceana, South America/Latin America/Caribbean

13 April 2013
IASA Report to ISOC BoT
IETF86 Orlando Summary

• Paid attendance 1,078 (67 below budget)

• Registration fees and sponsorship close to budget
  – Budget $1,023K
  – Actual $1,011K

• Expense results available by mid-April
IETF85 Atlanta Summary

• Attendance below plan by 49 people

• Sponsors
  – Comcast, Time Warner Cable, Cable Labs, North America Cable Industry, Bright House, Cablevision, Charter, Cox, Rogers

• Bits-N-Bites
  – A10 Networks, CableLabs, China Telecom, Comcast, Huawei, ICANN, IPSO Alliance, Internet Society, Tsinghua University

• Net of $488K for continuing operations
  – Above budget by $159K (a good thing)

(Detailed numbers at http://iaoc.ietf.org/budget.html)
2012 Final Financial Results

- Revenue above budget by $308K
  - Good attendance, sponsorship, and BnB
- Expenses lower than budget by $283K
  - Lower meeting space and transition expenses
- Tools development (capital expense) over budget by $40K
- Result is that the amount required from ISOC will be below budget by $551K

(Detailed numbers at http://iaoc.ietf.org/budget.html)
## 2012-2015 Financials

<table>
<thead>
<tr>
<th></th>
<th>2012 Budget</th>
<th>2012 Final</th>
<th>2013 Budget</th>
<th>2014 Advice</th>
<th>2015 Advice</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IETF Operations</td>
<td>$5,408.</td>
<td>$5,126.</td>
<td>$5,275.</td>
<td>$5,433.</td>
<td>$5,807.</td>
</tr>
</tbody>
</table>

(Note: Dollars are in $1,000)
2013 Budget Overview

• Registration Fees Unchanged: $650
• Assumes major contracts extended
  — Secretariat and RFC Production Center
• Revenues: $3.3M
  — Lower than 2012 YEF
• Expenses: $5.3M
  — Higher than 2012 YEF
• Capital IT Investment: $300K
  — IETF and RFC Editor
• ISOC Contribution: $2.2M

(Detailed numbers at http://iaoc.ietf.org/budget.html)
Meetings News

• IETF 87 Berlin – sponsors

• Hosts needed for
  – IETF 88  Vancouver
  – IETF 89  London
  – IETF 90  Toronto
Contract News

• Network Services Contract with Verilan executed
• IETF Meeting Agenda Scheduling Tool
  – Scheduled to be ready for IETF 87
• NomCom Tools
  – Scheduled to be ready for IETF 87
• IAOC & Trust website makeover
  – Scheduled to be ready for IETF87
Bits-N-Bites

• Third Bits-N-Bites Networking Event
  – Thursday, 7pm, Grand Sierra D
Thank You
# Atlanta Meeting Results

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Actual</th>
<th>Diff.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Attendance</strong></td>
<td>Paid</td>
<td>1,120</td>
<td>1,162</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Registration Fees</td>
<td>$710</td>
<td>$745</td>
<td>$35</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>$265</td>
<td>$330</td>
<td>$65</td>
</tr>
<tr>
<td>Commissions</td>
<td>$55</td>
<td>$79</td>
<td>$24</td>
</tr>
<tr>
<td><strong>SUB-TOTAL</strong></td>
<td>$1,030</td>
<td>$1,154</td>
<td>$124</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meeting Expenses</td>
<td>$400</td>
<td>$401</td>
<td>($1)</td>
</tr>
<tr>
<td>Network &amp; Connectivity</td>
<td>$155</td>
<td>$148</td>
<td>$7</td>
</tr>
<tr>
<td><strong>SUB-TOTAL</strong></td>
<td>$555</td>
<td>$549</td>
<td>$6</td>
</tr>
<tr>
<td><strong>NET</strong></td>
<td>$475</td>
<td>$605</td>
<td>$130</td>
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</table>

(Note: Dollars are in $1,000)
# 2012-2015 Detailed

## IETF 2012 - 2015 Budget Table

<table>
<thead>
<tr>
<th></th>
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<th>2012 Actuals</th>
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<tr>
<td><strong>Revenues</strong></td>
<td></td>
<td></td>
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<tr>
<td>Registration Fees</td>
<td>$2,152</td>
<td>$2,237</td>
<td>$2,140</td>
<td>$2,116</td>
<td>$2,124</td>
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<tr>
<td>Meeting Sponsorship</td>
<td>310</td>
<td>359</td>
<td>318</td>
<td>265</td>
<td>440</td>
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<tr>
<td>Network/NOC Host</td>
<td>556</td>
<td>533</td>
<td>624</td>
<td>600</td>
<td>650</td>
</tr>
<tr>
<td>Hotel Commissions</td>
<td>145</td>
<td>203</td>
<td>165</td>
<td>170</td>
<td>160</td>
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<tr>
<td>New Revenue</td>
<td>100</td>
<td>194</td>
<td>100</td>
<td>125</td>
<td>125</td>
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<tr>
<td>Miscellaneous</td>
<td>0</td>
<td>45</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>$3,264</td>
<td>$3,571</td>
<td>$3,346</td>
<td>$3,276</td>
<td>$3,499</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>RFC Services</td>
<td>900</td>
<td>876</td>
<td>$893</td>
<td>$918</td>
<td>$955</td>
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<tr>
<td>Secretariat Services</td>
<td>1,775</td>
<td>1,768</td>
<td>1,788</td>
<td>1,841</td>
<td>1,896</td>
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<tr>
<td>Meeting Space Costs</td>
<td>350</td>
<td>244</td>
<td>228</td>
<td>200</td>
<td>350</td>
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<tr>
<td>Network/NOC Costs</td>
<td>600</td>
<td>538</td>
<td>554</td>
<td>600</td>
<td>660</td>
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<tr>
<td>Meeting Operations (Secretariat)</td>
<td>912</td>
<td>991</td>
<td>923</td>
<td>950</td>
<td>950</td>
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<tr>
<td>Other Meeting Costs</td>
<td>118</td>
<td>110</td>
<td>154</td>
<td>133</td>
<td>136</td>
</tr>
<tr>
<td><strong>Subtotal Direct Meeting Costs</strong></td>
<td>1,979</td>
<td>1,883</td>
<td>1,858</td>
<td>1,883</td>
<td>2,096</td>
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<tr>
<td>Transition Expenses</td>
<td>85</td>
<td>6</td>
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<td>-</td>
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<tr>
<td>Special Projects</td>
<td>50</td>
<td>32</td>
<td>50</td>
<td>50</td>
<td>50</td>
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<tr>
<td>IT Maintenance</td>
<td>50</td>
<td>3</td>
<td>75</td>
<td>100</td>
<td>150</td>
</tr>
<tr>
<td>Admin (IASA, IETF, IAB, IRTF, NomCom, IAD, ISE)</td>
<td>415</td>
<td>409</td>
<td>451</td>
<td>472</td>
<td>490</td>
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<tr>
<td>IETF Trust</td>
<td>35</td>
<td>29</td>
<td>36</td>
<td>38</td>
<td>40</td>
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<tr>
<td>ISOC G&amp;A</td>
<td>120</td>
<td>120</td>
<td>125</td>
<td>130</td>
<td>130</td>
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<tr>
<td>ISOC Direct Contribution Excluding Development</td>
<td>$2,145</td>
<td>$1,556</td>
<td>$1,929</td>
<td>$2,157</td>
<td>$2,308</td>
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<tr>
<td>IT Tools Development</td>
<td>215</td>
<td>255</td>
<td>300</td>
<td>250</td>
<td>200</td>
</tr>
<tr>
<td>ISOC Direct Contribution Including Development</td>
<td>$2,360</td>
<td>$1,811</td>
<td>$2,229</td>
<td>$2,407</td>
<td>$2,508</td>
</tr>
</tbody>
</table>

13 April 2013 IASA Report to ISOC BoT
Notes:
Dollars are in $1,000
Tools Dev not included
2013 is Budget
2014+ is Advice
Acknowledgements

• NOC Volunteers
  – Bill Fenner
  – Bill Jensen
  – Bjoern Zeeb
  – Chris Elliott
  – Joel Jaeggli
  – Warren Kumari
  – Lucy Lynch
  – Jim Martin
  – Karen O'Donoghue
  – Nick Kukich

• Code Sprint
  – Henrik Levkowetz
  – Robert Sparks
  – Russ Housley
  – Jim Schaad
  – Ryan Cross
  – Tony Hansen
  – Adam Roach
  – Bill Fenner
  – Joel Halpern
  – Tero Kivinen
  – Suresh Krishnan
  – Timothy B. Terriberry
  – Markus Stenberg
  – Jari Arkko
Future Meetings

• 2013
  – Orlando, March, Comcast and NBC Universal
  – Berlin, July / August, Additional sponsors needed
  – Vancouver, November, Host needed

• 2014
  – London, March, Host needed
  – Toronto, July, Host needed
  – Honolulu, November, Host needed

• 2015
  – Dallas, March, Host needed
  – Europe, July, Host needed
  – Yokohama, November, Wide
Future Meetings(2)

• 2016
  – Location TBD, March / April, Host needed
  – Location TBD, July, Host needed
  – Location TBD, November, Host needed

• 2017
  – Location TBD, March, Host needed
  – Location TBD, July, Host needed
  – Location TBD, November, Host needed

• IETF Meeting Calendar set for 2017 - 2022